

DIR/P01-72

AD-A953949



100 COMPANIES

**COMPANIES RECEIVING THE LARGEST DOLLAR VOLUME
OF PRIME CONTRACT AWARDS**

Fiscal Year 1972

**DEPARTMENT OF DEFENSE
OASD(COMPTROLLER)
DIRECTORATE FOR INFORMATION OPERATIONS**

100 LARGEST DEFENSE CONTRACTORS
AND THEIR SUBSIDIARY CORPORATIONS

FISCAL YEAR 1972

ISSUED ANNUALLY BY
DEPARTMENT OF DEFENSE
OASD (COMPTROLLER)
DIRECTORATE FOR INFORMATION OPERATIONS

6 October 1972

100 COMPANIES AND THEIR SUBSIDIARY CORPORATIONS
LISTED ACCORDING TO NET VALUE OF MILITARY
PRIME CONTRACT AWARDS
FISCAL YEAR 1972

Department of Defense military prime contracts for research and development, services, construction and supplies and equipment awarded to United States contractors totaled \$33,362 million during fiscal year 1972, \$3,610 million more than in FY 1971. This increase in procurement reversed the downward trend which had been prevalent during the previous four years. However, the continued concentration of high dollar awards in the major hard goods industries, such as Aerospace, Ships and Ammunition, which are dominated by large contractors, resulted in 72.1% of the U. S. total, the same as last year, being awarded to the 100 contractors which together with their subsidiaries received the largest dollar volume of military prime contracts of \$10,000 or more. Although the dollar level of defense procurement awarded to U. S. companies in FY 1972 was 12.1% higher than in FY 1971, year to year changes in most major DoD programs as well as corporate restructuring resulting from mergers, acquisitions and divestitures also influenced the selection and rank of the top 100 DoD contractors.

The top 100 companies received \$24.1 billion in defense prime contracts during FY 1972 or 72.1% of the \$33.4 billion total awarded all U. S. companies. In FY 1971, the top 100 companies received \$21.5 billion which was also 72.1% of the overall \$29.8 billion total awarded to U. S. companies. The following table shows that the first five companies on the top 100 list received 21.3% of the total contract awards received by all U. S. companies in FY 1972. This was the same as in FY 1971.

Percent of U. S. Total

| <u>Companies</u> | <u>FY 1969</u> | <u>FY 1970</u> | <u>FY 1971</u> | <u>FY 1972</u> |
|------------------|----------------|----------------|----------------|----------------|
| 1st | 5.5% | 5.9% | 5.1% | 5.1% |
| 2nd | 4.4 | 3.8 | 5.0 | 5.1 |
| 3rd | 3.4 | 3.2 | 4.0 | 3.9 |
| 4th | 2.9 | 3.0 | 3.7 | 3.7 |
| 5th | 2.7 | 2.8 | 3.5 | 3.5 |
| 1 - 5 | 18.9% | 18.7% | 21.3% | 21.3% |
| 6 - 10 | 10.1 | 10.5 | 13.5 | 13.9 |
| 11 - 25 | 15.8 | 16.8 | 17.3 | 16.0 |
| 1 - 25 | 44.8% | 46.0% | 52.1% | 51.2% |
| 26 - 50 | 12.1 | 13.3 | 11.0 | 11.5 |
| 51 - 57 | 7.3 | 6.6 | 5.8 | 6.0 |
| 76 - 100 | 4.0 | 3.8 | 3.2 | 3.4 |
| 1 - 100 | 68.2% | 69.7% | 72.1% | 72.1% |

Lockheed Aircraft Corp., the company with the largest dollar amount of defense awards, has been in the number one position for the past four years. As the largest DoD contractor in FY 1972, this company received awards totaling \$1,705 million compared with a total of \$1,510 million as the largest in FY 1971. To get on the list in FY 1972 required \$35 million in prime contract awards in contrast with \$32 million last year and \$50 million in FY 1968, the peak year of procurement activity for the DoD.

Thirteen names which did not appear on the list last year are among the companies making up the list of the top 100 DoD contractors in FY 1972. Of these, one appears in position 37, one in position 55 and the balance between positions 80 and 100.

Companies Listed in FY 1972
But Not in FY 1971 1/

Amerada Hess Corp.
Curtiss Wright Corp.
Fairchild Camera & Instr. Corp.
Flying Tiger Corp.
Gulf & Western Industries
Gulf Oil Corp.
ICI America, Inc.
Itek Corp.
Kiewit-Morrison-Fischbach (JV)
Ogden Corp.
Shell Oil Co.
System Development Corp.
Xerox Corp.

Companies Listed in FY 1971
But Not in FY 1972

Airlift International
American Airlines, Inc.
Atlantic Richfield Co.
Burroughs Corp.
Caterpillar Tractor Co.
Centex Corp.
Condec Corp.
Cutler-Hammer, Inc.
Dynalectron Corp.
General Foods Corp.
Guam Oil & Refining Co., Inc.
Hazeltine Corp.
Kaiser Industries, Corp.
States Marine Lines, Inc.

1/ Excludes E Systems, Inc. (formerly LTV Electrosystems, Inc.-of Ling-Temco-Vought, Inc. which is now known as LTV Corp.)

Of 86 companies appearing on the list in both FY 1971 and FY 1972, 40 bettered their positions, 43 were in a lower position and 3 showed no change. Companies are considered as appearing on the lists in both years despite mergers, acquisitions, divestitures and name changes if a major component of a newly constituted company or the newly constituted company itself made the list as a component of a company in the top 100 in the prior year. For example, Diamond Reo Trucks, Inc., which is included in the top 100 list this year, was a subsidiary of the White Motor Corp. last year.

The dollar volume of DoD prime contracts awarded to the McDonnell Douglas Corp. increased by \$804 million from year to year. This was the largest positive dollar change occurring and moved this company up in rank from seventh position in fiscal year 1971 to second place in FY 1972. Other companies with major dollar volume increases were: the Boeing Company,

United Aircraft Corp., North American Rockwell Corp., General Electric Co. and Northrop Corp. Contract awards to the Boeing Company, which went from ninth to fifth place, increased by \$439 million while each of the other listed companies increased by more than \$200 million. In addition to McDonnell Douglas Corp. and the Boeing Company, other companies with major position changes were: Northrop Corp. which went from 34th place last year to 17th place this year; AMF, Inc., from 81st to 64th; Standard Oil of Indiana, from 100th to 70th; Gould Inc., from 72nd to 33rd; Chrysler Corp., from 33rd to 57th; Raymond Morrison Knudsen (JV), from 45th to 95th and Olin Corp., from 30th to 58th place.

Other changes concerning companies on the FY 1972 list were: the disposal by Ling-Temco-Vought, Inc. (now called LTV Corp.), of LTV Electrosystems, Inc., LTV Ling Altec, Inc. and Braniff Airways, Inc. E Systems, Inc. (formerly LTV Electrosystems, Inc.) is included in the top 100 company list in position 53; the acquisition of Page Aircraft Maintenance, Inc. by Northrop Corp. which changed the name of Page Aircraft to Northrop Worldwide Aircraft Service, Inc.; the merger of Atlas Chemical Industries, Inc. with ICI America, Inc. and the sale by White Motor Corp. of its Diamond Reo Truck Division which now appears in 80th place as Diamond Reo Trucks, Inc.

Although the contract work of many companies on the list includes more than one procurement category, each company has been assigned in the following table to the procurement category that accounts for its largest dollar volume of defense awards. For example, International Telephone and Telegraph Corp. is a multi-industry company producing electronic and communications equipment and industrial and consumer products. For this table it is assigned to "Electronics," the procurement category accounting for its largest dollar volume of DoD contract awards. On this basis "Aircraft" companies increased by four from FY 1971 to FY 1972, while companies engaged in "Services" decreased by four.

| <u>Procurement Category</u> | Number of Companies | | |
|-----------------------------|---------------------|----------------|---------------|
| | <u>FY 1971</u> | <u>FY 1972</u> | <u>Change</u> |
| Aircraft | 18 | 22 | +4 |
| Missiles | 12 | 13 | +1 |
| Ships | 4 | 3 | -1 |
| Tank Automotive | 6 | 4 | -2 |
| Weapons | 1 | 2 | +1 |
| Ammunition | 16 | 18 | +2 |
| Electronics | 16 | 16 | - |
| Services | 15 | 11 | -4 |
| Construction | 2 | 2 | - |
| Petroleum | 8 | 9 | +1 |
| Subsistence | 1 | 0 | -1 |
| Construction Equipment | 1 | 0 | -1 |

Seven companies received prime contract awards in excess of \$1 billion each in FY 1972. Of those companies in this group, McDonnell Douglas Corp., the Boeing Company, the American Telephone and Telegraph Co. and Grumman Corp. showed the most significant changes from the previous year. McDonnell Douglas Corp. moved up from seventh place last year to second place this year, the Boeing Company moved up from ninth place last year to fifth place this year, ATT&T dropped from third place last year to sixth place this year while Grumman Corp. dropped from fourth place last year to seventh place this year. The seven companies and a brief description of their work are as follows:

Lockheed Aircraft Corp. leads the list for the fourth successive year with \$1,705 million, or 5.1% of the total. This was an increase of \$195 million in value over last year, however the company's share of total remained virtually unchanged. The aircraft contracts of this company include the C-5A Galaxy Jet Transport, the P-3 Antisubmarine Patrol Plane, the C-130 Hercules Transport and the S-3A Carrier Borne Antisubmarine aircraft. Missile work includes the Poseidon.

McDonnell Douglas Corp., in seventh place last year, jumped to second place in FY 1972 as its contract volume almost doubled. Total awards received by this company last year amounted to \$897 million or 3.0% of total while in FY 1972 contract values totaled \$1,700 million for 5.1% of total. The aircraft contracts of this company include the F-4 Phantom series, A-4 attack aircraft and F-15 fighter aircraft.

General Dynamics Corp., in second place last year fell to third place this year as its contract volume of \$1,289 million represented 3.9% of the FY 1972 total. In FY 1971, this company received \$1,489 million for 5.0% of total. This company received contracts for aircraft, ships and missiles. The aircraft contracts were largely for the F-111 series of aircraft; those for ships included new construction of submarines as well as ship maintenance and repair and alteration work, and the missile contracts involved, among others, the Redeye, Sidewinder and Standard Arm (SAM) missiles.

General Electric Co., in fifth place last year with \$1,041 million or 3.5% of total, moved up to fourth place this year on a volume of \$1,259 million for 3.8% of total. Turbojet and turbofan aircraft engines were an important part of this company's production and development effort. Aerospace activity also included the Minuteman III missile. Other substantial contracts were received for ordnance and electronics equipment and nuclear reactors.

Boeing Co. in fifth place this year received its highest ranking since FY 1966 when it was also in the number 5 position. This years contract volume for the Boeing Co. reached \$1,171 million for 3.5% of the total. Last year Boeing Co. received \$732 million which was equivalent to 2.5% of total. This company's major work this year was predominantly in missiles, aircraft and electronics. Missile programs include the Minuteman and Short Range

Attack Missile (SRAM). Aircraft programs included the production of Helicopters and electronics included work on the Airborne Warning and Control Systems (AWACS).

American Telephone and Telegraph Co. in third place last year fell to sixth position in FY 1972. In FY 1971 AT&T received defense awards totaling \$1,200 million or 4.0% of total. In FY 1972, awards to this company totaled \$1,122 million for 3.4% of total. Western Electric Co., Inc., a major subsidiary of AT&T, accounted for \$908 million or 81% of the total defense awards received by the company. In FY 1971, Western Electric had received \$977 million which was also 81% of the AT&T total. Major defense contracts were for work on the Safeguard Defense System.

Grumman Corp. dropped from fourth place in FY 1971 to seventh place in FY 1972, although its volume of awards increased slightly. In FY 1971 defense awards to Grumman totaled \$1,098 million for 3.7% of total. In FY 1972, this company's dollar volume was slightly higher (\$1,120 million), however, its share of total fell to 3.4%. Aircraft contracts received by Grumman in FY 1972 included the F-14A multi-mission fighter/interceptor, EA-6B Electronic Warfare aircraft and A-6E attack aircraft.

INDEX OF 100 PARENT COMPANIES WHICH WITH THEIR SUBSIDIARIES RECEIVED THE
LARGEST DOLLAR VOLUME OF MILITARY PRIME CONTRACT AWARDS IN FISCAL YEAR 1972

| RANK | PARENT COMPANY | RANK | PARENT COMPANY |
|------|------------------------------------|------|----------------------------------------|
| 64. | A M F, INC | 37. | KIEWIT MORRISON FISCHBACH (JV)* |
| 68. | AEROSPACE CORP (N) | 69. | LEAR SIEGELF INC |
| 87. | AMERADA HESS CORP | 14. | L T V CORP |
| 30. | AMERICAN MOTORS CORP | 11. | LITTON INDUSTRIES, INC |
| 6. | AMERICAN TELEPHONE + TELEGRAPH CO | 1. | LOCKHEED AIRCRAFT CORP |
| 71. | ASIATIC PETROLEUM CORP | 45. | MAGNAVOX CO |
| 60. | AUTOMATION INDUSTRIES, INC | 100. | MARAYDON MFG CO |
| 34. | AVCO CORP | 22. | MARTIN MARIETTA CORP |
| 26. | BENDIX CORP | 76. | MASON + HANGER SILAS MASON CO |
| 5. | BOEING CO | 44. | MASSACHUSETTS INSTITUTE TECHNOLOGY (N) |
| 61. | CHAMBERLAIN MFG CORP | 2. | MCDONNELL DOUGLAS CORP |
| 57. | CHRYSLER CORP | 99. | MITRE (THE) CORP (N) |
| 79. | CITY INVESTING CO | 51. | MOBIL OIL CORP |
| 56. | COLLINS RADIO CO | 74. | MOTOROLA INC |
| 94. | COLT INDUSTRIES, INC | 38. | NATIONAL PRESTO INDUSTRIES INC |
| 73. | CONTROL DATA CORP | 54. | NORRIS INDUSTRIES |
| 83. | CURTISS WRIGHT CORP | 9. | NORTH AMERICAN ROCKWELL CORP |
| 46. | DAY + ZIMMERMAN INC | 17. | NORTHROP CORP |
| 80. | DIAMOND REO TRUCKS, INC | 86. | ODGEN CORP |
| 52. | DUPONT E I DE NEMOURS + CO | 58. | OLIN CORP |
| 53. | E SYSTEMS, INC | 72. | PACIFIC ARCHITECTS + ENGINEERS INC |
| 62. | EASTMAN KODAK CO | 43. | PAN AMERICAN WORLD AIRWAYS INC |
| 31. | F M C CORP | 19. | P C A CORP |
| 96. | FAIRCHILD CAMERA + INSTRUMENT CORP | 95. | RAYMOND MORRISON KNUDSEN (JV)** |
| 78. | FAIRCHILD INDUSTRIES, INC | 12. | RAYTHEON CO |
| 72. | FEDERAL CARTRIDGE CORP | 47. | REYNOLDS (NJ) INDUSTRIES, INC |
| 90. | FLYING TIGER CORP | 42. | SANDERS ASSOCIATES INC |
| 28. | FORD MOTOR CO | 89. | SEATRAIN LINES INC |
| 3. | GENERAL DYNAMICS CORP | 98. | SHELL OIL CO |
| 4. | GENERAL ELECTRIC CO | 66. | SIGNAL COMPANIES INC (THE) |
| 23. | GENERAL MOT. CORP | 35. | SINGER CO |
| 36. | GENERAL TELEPHONE + ELECTN CORP | 15. | SPERRY RAND CORP |
| 27. | GENERAL TIRE + RUBBER CO | 39. | STANDARD OIL CO OF CALIF |
| 59. | GOODYEAR TIRE + RUBBER CO | 70. | STANDARD OIL OF INDIANA |
| 33. | GOULD, INC | 25. | STANDARD OIL CO (NEW JERSEY) |
| 7. | GRUMMAN CORP | 85. | SVERDRUP + PARCEL + ASSOCs INC |
| 91. | GULF + WESTERN INDUSTRIES | 81. | SYSTEM DEVELOPMENT CORP |
| 82. | GULF OIL CORP | 40. | T R W INC |
| 41. | HARRIS-INTERTYPE CORP | 32. | TELEDYNE INC |
| 49. | HERCULES, INC | 13. | TENNECO INC |
| 18. | HONEYWELL INC | 46. | TEXACO INC |
| 10. | HUGHES AIRCRAFT CO | 29. | TEXAS INSTRUMENTS INC |
| 55. | I C I AMERICA, INC | 24. | TEXTRON INC |
| 20. | INTERNATIONAL BUSINESS MACHINES CO | 50. | THIOKOL CHEMICAL CORP |
| 97. | INTERNATIONAL HARVESTER CO | 88. | TRANSAMERICA CORP |
| 21. | INTERNATIONAL TELEPHONE + TEL CORP | 63. | UNIROYAL INC |
| 84. | ITEK CORP | 6. | UNITED AIRCRAFT CORP |
| 67. | JOHNS HOPKINS UNIVERSITY (N) | 75. | WESTERN UNION CORP |
| 93. | KAHAN CORP | 16. | WESTINGHOUSE ELECTRIC CORP |
| 65. | KIDDE WALTER + CO INC | 92. | XEROX CORP |

* Peter Kiewit, Morrison-Knudsen Co. and Fischbach & Moore Inc.

** Raymond International, Inc; Morrison-Knudsen Co., Inc; Brown & Root, Inc;
& J. A. Jones Construction Co.

(N) Nonprofit
(JV) Joint Venture

100 COMPANIES AND THEIR SUBSIDIARIES LISTED ACCORDING TO
NET VALUE OF MILITARY-RISE CONTRACT AWARDS

FISCAL YEAR 1972
(1 JULY 1971 - 30 JUNE 1972)

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|----------------------------------------|
| | U. S. TOTAL ^{a/} | \$33,361,763 ===== | 100.00 | 100.00 |
| | TOTAL, 100 COMPANIES + THEIR SUBSIDIARIES ^{b/} | 24,060,363 ===== | 72.12 | 72.12 |
| 1. | LOCKHEED AIRCRAFT CORP LOCKHEED ELECTROVICS CO, INC LOCKHEED SHIPBUILDING CONSTRUCTION | 1,703,955 968 511 ----- | | |
| | TOTAL | 1,705,434 | 5.11 | 5.11 |
| 2. | MCDONNELL DOUGLAS CORP ACTRON INDUSTRIES, INC ADVANCED COMMUNICATIONS, INC MCDONNELL DOUGLAS ELECTRONICS CO | 1,693,833 2,758 30 3,596 ----- | | |
| | TOTAL | 1,700,217 | 5.10 | 10.21 |
| 3. | GENERAL DYNAMICS CORP FREEMAN COAL MINING CORP LIQUID CARBONIC CORP STROMBERG CARLSON CORP STROMBERG DATAGRAPHIX, INC UNITED ELECTRIC COAL CO | 1,275,985 22 29 2,712 10,333 86 ----- | | |
| | TOTAL | 1,289,167 | 3.86 | 14.07 |
| 4. | GENERAL ELECTRIC CO | 1,258,673 | 3.77 | 17.84 |
| 5. | BOEING CO | 1,170,878 | 3.51 | 21.35 |
| 6. | AMERICAN TELEPHONE + TELEGRAPH CO CHESAPEAKE + POTOMAC TEL CO OF VA ILLINOIS BELL TEL CO MICHIGAN BELL TEL CO MOUNTAIN STATES TEL + TEL CO NEW ENGLAND TEL + TEL CO NEW JERSEY BELL TELEPHONE CO NEW YORK TELEPHONE CO NORTHWESTERN BELL TELEPHONE CO OHIO BELL TELEPHONE CO PACIFIC NORTHWEST BELL TELEPHONE PACIFIC TELEPHONE + TELEGRAPH CO SOUTH CENTRAL BELL TEL CO SOUTHERN BELL TELEPHONE + TELEGRAPH SOUTHWESTERN BELL TELEPHONE TELETYPE CORP WESTERN ELECTRIC CO INC | 179,722 15,637 120 20 1,425 644 608 59 201 732 86 323 218 2,615 1,743 9,224 906,055 ----- | | |
| | TOTAL | 1,121,512 | 3.36 | 24.71 |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|-----------------------------|----------------------------------------|
| 7. | GRUMMAN CORP GRUMMAN AEROSPACE CORP | 1,119,760 | | |
| | TOTAL | 1,119,760 | 3.36 | 28.07 |
| 8. | UNITED AIRCRAFT CORP TURBO POWER + MARINE SYSTEMS, INC | 992,817 2,802 | | |
| | TOTAL | 995,619 | 2.98 | 31.05 |
| 9. | NORTH AMERICAN ROCKWELL CORP MIEHLE-GOSS-DEXTER, INC MORSE CONTROLS, INC | 702,828 23 11 | | |
| | TOTAL | 702,862 | 2.11 | 33.16 |
| 10. | HUGHES AIRCRAFT CO | 688,132 | 2.06 | 35.22 |
| 11. | LITTON INDUSTRIES, INC AERO SERVICE CORP ALLIS (LOUIS) CO CLIFFTON PRECISION PRODUCTS CO DUMONT AVIATION ASSOCIATES LITTON BUSINESS SYSTEMS, INC LITTON MEDICAL PRODUCTS, INC LITTON PRECISION PRODS INC LITTON SYSTEMS INC MICROWAVE ASSOCIATES WEST, INC MONROE INTERNATIONAL INC NEW BRITAIN MACHINE CO PROFEXRAY INC RUST ENGINEERING CO | 16,813 179 502 33 42 82 201 1,638 594,095 18 124 230 39 303 | | |
| | TOTAL | 616,299 | 1.85 | 37.07 |
| 12. | RAYTHEON CO COSSOR ELECTRONICS LTD HEATH D C + CO IOWA MFG CO JAPANESE OVERSEAS SERVICE, INC LORAC SERVICE CORP. MACHLETT LABORATORIES INC RAYTHEON SERVICE CO UNITED ENGINEERS + CONSTRUCTORS | 500,582 96 15 281 638 50 853 4,207 40 | | |
| | TOTAL | 506,762 | 1.52 | 38.59 |
| 13. | TENNECO INC CASE (J1) CO CASE POWER + EQUIPMENT LTD GAS EQUIPMENT ENGRS, INC K C L CORPORATION NEWPORT NEWS SHIPBL'D + DRY DOCK CO NUCLEAR SERVICE + CONSTR CO, INC QUALITRON AERO INC TENNECO CHEMICALS, INC TENNECO OIL CO | 158 11,508 14 1,769 52 484,287 39 5,631 126 1,270 | | |
| | TOTAL | 504,874 | 1.51 | 40.10 |
| 14. | L T V CORP CONTINENTAL ELECTRONICS MFG CO JONES + LAUGHLIN STEEL CORP KENTRON HAWAII LTD | 4,998 4,935 525 25,772 | | |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|------------------------------------|----------------------------|-----------------------------|-------------------------------------------|
| 14. | L T V CORP | | | |
| | L T V AEROSPACE CORP | 406,817 | | |
| | SERVICE TECHNOLOGY CORP | 2,637 | | |
| | WILSON BEEF + LAMB CO | 94 | | |
| | WILSON CERTIFIED FOODS, INC | 265 | | |
| | WILSON + CO INC | 988 | | |
| | WILSON SINCLAIR CO | 2,312 | | |
| | TOTAL | 469,343 | 1.35 | 41.45 |
| 15. | SPERRY RAND CORP | 414,427 | 1.24 | 42.69 |
| 16. | WESTINGHOUSE ELECTRIC CORP | 360,166 | | |
| | THERMO KING CORP | 57 | | |
| | URBAN SYSTEMS DEV CORP | 27,048 | | |
| | WESTINGHOUSE ELECTRIC SUPPLY CO | 115 | | |
| | TOTAL | 387,386 | 1.16 | 43.85 |
| 17. | NORTHROP CORP | 335,051 | | |
| | FULLER GEORGE A CO | 94 | | |
| | HALLICRAFTERS CO | 8,832 | | |
| | NORTHROP CAROLINA INC | 209 | | |
| | NORTHROP WORLDWIDE ACFT SVCS INC | 23,162 | | |
| | PAGE COMMUNICATIONS ENGINEERS INC | 1,923 | | |
| | MARNECKE ELECTRON TUBES, INC | 291 | | |
| | TOTAL | 369,562 | 1.11 | 44.96 |
| 18. | HONEYWELL INC | 328,840 | | |
| | HONEYWELL INFORMATION SYSTEMS, INC | 6,342 | | |
| | TOTAL | 334,382 | 1.00 | 45.96 |
| 19. | R C A CORP | 250,671 | | |
| | BANQUET FOODS CORP | 44 | | |
| | NATIONAL BROADCASTING CO, INC | 20 | | |
| | R C A DEFENSE ELECTRONICS CORP | 25 | | |
| | R C A GLOBAL COMMUNICATIONS, INC | 23,638 | | |
| | RANDOM HOUSE, INC | 24 | | |
| | SHELBY WILLIAMS INDUSTRIES, INC | 132 | | |
| | TOTAL | 274,554 | 0.82 | 46.78 |
| 20. | INTERNATIONAL BUSINESS MACHINES CO | 259,528 | | |
| | SCIENCE RESEARCH ASSOCIATES INC | 38 | | |
| | SERVICE BUREAU CORP | 68 | | |
| | TOTAL | 259,664 | 0.78 | 47.56 |
| 21. | INTERNATIONAL TELEPHONE + TEL CORP | 91,430 | | |
| | AEROSPACE CONTROLS | 64 | | |
| | E T C, INC | 254 | | |
| | FEDERAL ELECTRIC CORP | 51,677 | | |
| | I T T ARTIC SERVICES, INC | 61,395 | | |
| | I T T AVIS, INC | 10 | | |
| | I T T BARTON | 523 | | |
| | I T T BLACKBURN CORP | 30 | | |
| | I T T CONTINENTAL BAKING CO | 1,548 | | |
| | I T T DECCA MARINE, INC | 35 | | |
| | I T T ELECTRO PHYSICS LABORATORIES | 1,048 | | |
| | I T T GENERAL CONTROLS, INC | 184 | | |
| | I T T GILFILLAN INC | 34,841 | | |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|-----------------------------|----------------------------------------|
| 21. | INTERNATIONAL TELEPHONE + TEL CORP I T T GRINNELL CORP I T T GWALTNEY INC I T T HAMMEL DAME I T T HARPER, INC I T T HENZE SERVICE I T T MARLOW PUMPS I T T NESBITT I T T SHERATON CORP OF AMERICA I T T TELECOMMUNICATIONS I T T WORLD COMMUNICATIONS, INC STANDARD TELEPHONES + CABLES, LTD | 32 1,304 44 573 20 17 34 64 45 12,320 282 ----- 257,754 | 0.77 | 48.33 |
| 22. | TOTAL | | | |
| 22. | MARTIN MARIETTA CORP MARTIN MARIETTA ALUMINUM INC MARTIN MARIETTA ALUMINUM SALES INC SUPERIOR STONE CO | 184,243 7,561 64,003 135 ----- 255,942 | 0.77 | 49.10 |
| 23. | TOTAL | | | |
| 23. | GENERAL MOTORS CORP | 255,714 | 0.77 | 49.87 |
| 24. | TEXTRON INC ACCESSORY PRODUCTS CO ELECTRONIC RESEARCH CO FAFNIR BEARING CO FANNER MFG CO OREGON TECHNICAL PRODUCTS TEXTROL ELECTRONICS INC TOWNSEND CO WATERBURY FARREL FOUNDRY + MACH CO | 239,528 17 45 343 13 18 140 667 698 ----- 241,469 | 0.72 | 50.59 |
| 24. | TOTAL | | | |
| 25. | STANDARD OIL CO (NEW JERSEY) AMERICAN CRYOGENICS INC ENJAY CHEMICAL CO ESSO A G ESSO INTERNATIONAL CORP ESSO MOTOR HOTELS, INC ESSO PETROL CO LTD ESSO RESEARCH + ENGINEERING CO ESSO ROTH ESSO STANDARD EASTERN INC ESSO STANDARD ITALIANA ESSO STANDARD OIL CO S A ESSO STANDARD SAF HUMBLE OIL + REFINING CO | 154 44 9,302 111,778 44 36 893 546 475 2,855 3,632 89 79,264 ----- 209,112 | 0.63 | 51.22 |
| 25. | TOTAL | | | |
| 26. | BENDIX CORP AMERICAN FOREST PRODUCTS CORP BENDIX COMMERCIAL SERVICE CORP BENDIX FIELD ENGINEERING CORP FRAM CORP P + D MFG CO INC SKAGIT CORP | 193,775 126 46 6,142 239 106 58 ----- 200,492 | 0.60 | 51.82 |
| 26. | TOTAL | | | |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|-------------------------------------------|
| 27. | GENERAL TIRE + RUBBER CO AEROJET ELECTROSYSTEMS CO AEROJET GENERAL CORP FRONTIER AIRLINES INC GENERAL TIRE INTERNATIONAL CO | 1,657 62 195,661 26 35 ----- 197,441 | 0.59 | 32.41 |
| 28. | FORD MOTOR CO FORD PRODUCTS CO PHILCO FORD CORP | 7,506 11 189,007 ----- 196,524 | 0.59 | 53.00 |
| 29. | TEXAS INSTRUMENTS INC | 190,426 | 0.57 | 53.57 |
| 30. | AMERICAN MOTORS CORP A M GENERAL CORP | 187,137 ----- 187,137 | 0.56 | 54.13 |
| 31. | F H C CORP F H C MEAT LTD KILBY STEEL CO INC | 179,324 282 45 ----- 179,651 | 0.54 | 54.67 |
| 32. | TELEDYNE INC ADCOM INC ELECTRO DEVELOPMENT CO GILL ELECTRIC MFG CORP HYDRA POWER CORP MCKAY CO TELEDYNE BATTERY PRODUCTS TELEDYNE BROWN ENGINEERING TELEDYNE CAE TELEDYNE CAMERA SYSTEMS TELEDYNE GEOTECH TELEDYNE INDUSTRIES, INC TELEDYNE IRBY STEEL TELEDYNE ISOTOPES TELEDYNE REPUBLIC MFG TELEDYNE SPRAGUE ENGINEERING TELEDYNE THERMATICS TELEDYNE TITANIUM TELEDYNE WAH CHANG | 45,181 918 332 65 15 209 12 7,092 19,450 686 45 102,991 23 1,873 231 31 16 362 138 ----- 179,650 | 0.54 | 55.21 |
| 33. | GOULD, INC CLEVITE CORP GOULD IONICS, INC NIPPON DIA CLEVITE CO, LTD (JAPAN) SONOTONE CORP | 167,122 4,618 284 19 131 ----- 172,174 | 0.52 | 55.73 |
| 34. | AVCO CORP AVCO ECONOMIC SYSTEMS CORP | 161,263 4,951 ----- 166,214 | 0.50 | 56.23 |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|-----------------------------|----------------------------------------|
| 35. | SINGER CO CONTROLS CO OF AMERICA FRIDEN, INC GRAFLEX INC H R B SINGER, INC LAYNE + BOWLER PUMP CO PHYSICAL SCIENCES CORP ROTH RUBBER CO SINGER GENERAL PRECISION INC SINGER TELE-SIGNAL STRONG ELECTRIC CORP VAPOR CORP | 75,364 151 364 33 9,546 17 17 119 70,081 4,937 16 4,726 | | |
| | TOTAL | 165,371 | 0.50 | 56.73 |
| 36. | GENERAL TELEPHONE + ELECTN CORP G T E AUTOMATIC ELECTRIC INC G T E LABORATORIES, INC G T E LENKURT, INC G T E SYLVANIA INC G T E TELECOMMUNICAZIONI SPA GENERAL TELEPHONE CO OF INDIANA GENERAL TELEPHONE CO OF NORTHWEST GENERAL TELEPHONE CO OF SOUTHWEST HAWAIIAN TELEPHONE CO PROGRAMMING METHODS INC ULTRONIC SYSTEMS CORP WESTERN GOLD + PLATINUM CO | 2,847 381 989 150,012 35 10 32 15 7,714 68 35 26 | | |
| | TOTAL | 162,164 | 0.49 | 57.22 |
| 37. | KIEWIT MORRISON FISCHBACH (JV) | 160,928 | 0.48 | 57.70 |
| 38. | NATIONAL PRESTO INDUSTRIES INC | 146,896 | 0.44 | 58.14 |
| 39. | STANDARD OIL CO OF CALIF CALTEX ASIA LTD S/ CALTEX NEW ZEALAND LTD S/ CALTEX OIL PRODUCTS CO S/ CALTEX OIL THAILAND LTD S/ CALTEX OVERSEAS LTD S/ CALTEX PHILIPPINES INC S/ CHEVRON ASPHALT CO CHEVRON CHEMICAL CO CHEVRON INTERNATIONAL OIL CO, INC CHEVRON OIL CO CHEVRON OIL EUROPE, INC | 57,466 1,170 9 54,563 1,757 447 463 54 231 309 28,173 1,023 | | |
| | TOTAL | 145,665 | 0.44 | 58.58 |
| 40. | T R W INC ADVANCE TOOL + DIE CO CRESCENT INSUL WIRE + CABLE CO, INC GLOBE INDUSTRIES INC INTERNATIONAL CONTROLS CORP RAMSEY CORP T R W COLORADO ELECTRONICS, INC UNITED-CARR, INC | 144,852 30 161 40 21 44 346 85 | | |
| | TOTAL | 145,559 | 0.44 | 59.02 |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|-----------------------------|-------------------------------------------|
| 41. | HARRIS-INTERTYPE CORP GATES RADIO CO P R D ELECTRONICS, INC R F COMMUNICATIONS, INC RADIATION, INC | 521 209 106,723 2,889 32,169 ----- | | |
| | TOTAL | 142,511 | 0.43 | 59.45 |
| 42. | SANDERS ASSOCIATES INC | 134,964 | 0.40 | 59.85 |
| 43. | PAN AMERICAN WORLD AIRWAYS INC | 131,455 | 0.39 | 60.24 |
| 44. | MASSACHUSETTS INSTITUTE TECHNOLOGY (N) | 127,275 | 0.38 | 60.62 |
| 45. | MAGNAVOX CO GENERAL ATRONICS CORP | 124,721 2,422 ----- | | |
| | TOTAL | 127,143 | 0.38 | 61.00 |
| 46. | DAY + ZIMMERMAN INC | 122,341 | 0.37 | 61.37 |
| 47. | REYNOLDS (RJ) INDUSTRIES, INC GULF PUERTO RICO LINES, INC RJR FOODS, INC SEA-LAND SERVICE, INC | 26,303 369 2,310 8,287 ----- | | |
| | TOTAL | 116,269 | 0.35 | 61.72 |
| 48. | TEXACO INC CALTEX ASIA LTD/ / CALTEX NEW ZEALAND LTD/ / CALTEX OIL PRODUCTS COS/ / CALTEX OIL THAILAND LTD/ / CALTEX OVERSEAS LTD/ / CALTEX PHILIPPINES INC/ / JEFFERSON CHEMICAL CO INC TEXACO EXPORT INC TEXACO LTD (UK) TEXACO OPERATIONS (EUROPE), LTD TEXACO TRINIDAD INC TEXACO WEST INDIES LTD WHITE FUEL CO INC | 24,674 1,170 9 34,563 1,757 446 462 396 28,043 1,890 630 11 23 179 ----- | | |
| | TOTAL | 114,253 | 0.34 | 62.06 |
| 49. | HERCULES, INC A W T SYSTEMS, INC BLACK CROW + EIDNESS, INC HASKON, INC HAVEG INDUSTRIES INC | 112,613 23 14 769 21 ----- | | |
| | TOTAL | 113,440 | 0.34 | 62.40 |
| 50. | THIOKOL CHEMICAL CORP | 110,311 | 0.33 | 62.73 |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-----------------------------|----------------------------------------|
| 51. | MOBIL OIL CORP MOBIL CHEMICAL CO MOBIL OIL PHILIPPINES, INC | 110,149 99 48 ----- | | |
| | TOTAL | 110,296 | 0.33 | 63.06 |
| 52. | DUPONT E I DE NEMOURS + CO ENDO LABORATORIES, INC REMINGTON ARMS CO, INC | 24,661 69 80,417 ----- | | |
| | TOTAL | 105,147 | 0.32 | 63.38 |
| 53. | E SYSTEMS, INC | 103,634 | 0.31 | 63.69 |
| 54. | NORRIS INDUSTRIES PRESSED STEEL TANK CO, INC | 100,614 259 ----- | | |
| | TOTAL | 100,873 | 0.30 | 63.99 |
| 55. | I C I AMERICA, INC | 96,348 | 0.29 | 64.28 |
| 56. | COLLINS RADIO CO | 94,941 | 0.28 | 64.56 |
| 57. | CHRYSLER CORP CHRYSLER OUTBOARD CORP KING-SEELY THERMOS CO | 86,447 7,915 59 ----- | | |
| | TOTAL | 94,421 | 0.28 | 64.84 |
| 58. | OLIN CORP | 92,805 | 0.26 | 65.12 |
| 59. | GOODYEAR TIRE + RUBBER CO GOODYEAR AEROSPACE CORP MOTOR WHEEL CORP | 42,101 43,657 324 ----- | | |
| | TOTAL | 86,082 | 0.26 | 65.38 |
| 60. | AUTOMATION INDUSTRIES, INC CHELSEA CLOCK CO CONAH INSPECTION, INC CONSOLIDATED AMERICAN SERVICES INC FACILITIES MGMT CORP G + H TECHNOLOGY, INC SPARTAN AVIATION, INC VITRO CORP OF AMERICA | 29,976 53 28 236 4,033 25 4,585 44,887 ----- | | |
| | TOTAL | 83,823 | 0.25 | 65.63 |
| 61. | CHAMBERLAIN MFG CORP | 82,982 | 0.25 | 65.88 |
| 62. | EASTMAN KODAK CO EASTMAN KODAK STORES INC | 81,794 15 ----- | | |
| | TOTAL | 81,809 | 0.25 | 66.13 |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|-----------------------------|----------------------------------------|
| 63. | UNIROYAL INC UNIROYAL INTERNATIONAL CORP | 80,734 21 ----- | | |
| | TOTAL | 80,745 | 0.24 | 66.37 |
| 64. | A M F, INC A M F BEAIRD, INC A M F OVERSEAS CORP A M F THERMATOOL, INC A M F TUBOSCOPE, INC A M F VOIT, INC. HARLEY-DAVIDSON MOTOR CO | 78,065 186 17 53 10 18 289 ----- | | |
| | TOTAL | 78,638 | 0.24 | 66.61 |
| 65. | KIDDE WALTER + CO INC AMERICAN DESK MFG CO ASSOCIATED TESTING LABS INC AUDIO EQUIPMENT CO INC CHATOS GLASS CO COLUMBIAN BRONZE CORP CRAIG SYSTEMS CORP CRANE HOIST ENGR CORP FENWAL INC FERGUSON PROPELLER + RECOND. LTD GROVE MFG CO L C A CORP PIEZO TECHNOLOGY, INC RICHARDS MFG CO UNITED STATES LINES CO | 10,327 24 152 191 53 162 4,016 21 912 27 787 21 45 22 56,700 ----- | | |
| | TOTAL | 73,460 | 0.22 | 66.83 |
| 66. | SIGNAL COMPANIES INC (THE) DUNHAM BUSH INC GARRETT CORP MACK TRUCKS INC SOUTHLAND OIL CORP | 317 384 68,792 993 1,791 ----- | | |
| | TOTAL | 72,277 | 0.22 | 67.05 |
| 67. | JOHNS HOPKINS UNIVERSITY (N) | 71,717 | 0.21 | 67.26 |
| 68. | AEROSPACE CORP (N) | 70,538 | 0.21 | 67.47 |
| 69. | LEAR SIEGLER INC AMERICAN AVITRON, INC | 70,294 140 ----- | | |
| | TOTAL | 70,434 | 0.21 | 67.68 |
| 70. | STANDARD OIL OF INDIANA AMERICAN OIL CO AMOCO CHEMICALS CORP AMOCO ITALIA S P A | 67,410 254 506 ----- | | |
| | TOTAL | 68,170 | 0.20 | 67.88 |
| 71. | ASIATIC PETROLEUM CORP | 67,932 | 0.20 | 68.08 |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------|----------------------------------------|
| 72. | PACIFIC ARCHITECTS + ENGINEERS INC | 61,848 | 0.19 | 68.27 |
| 73. | CONTROL DATA CORP ASSOCIATED AERO SCIENCE LABS INC C E I R INC | 61,409 316 14 ----- | | |
| | TOTAL | 61,739 | 0.19 | 68.46 |
| 74. | MOTOROLA INC MOTOROLA OVERSEAS CORP | 55,950 104 ----- | 0.17 | 68.63 |
| | TOTAL | 56,054 | 0.17 | |
| 75. | WESTERN UNION CORP WESTERN UNION DATA SERVICES CO INC WESTERN UNION TELEGRAPH CO | 13 56,009 ----- | | |
| | TOTAL | 56,022 | 0.17 | 68.80 |
| 76. | MASON + HANGER SILAS MASON CO | 55,950 | 0.17 | 68.97 |
| 77. | FEDERAL CARTRIDGE CORP | 55,804 | 0.17 | 69.14 |
| 78. | FAIRCHILD INDUSTRIES, INC BURNS AERO SEAT CO INC | 54,455 131 ----- | | |
| | TOTAL | 54,586 | 0.16 | 69.30 |
| 79. | CITY INVESTING CO AMERICAN ELECTRIC INC HAYES INTERNATIONAL CORP RHEEM MFG CO WELLS MARINE, INC WILSON SHIPYARD, INC | 117 44,540 602 7,015 50 ----- | | |
| | TOTAL | 52,324 | 0.16 | 69.46 |
| 80. | DIAMOND REO TRUCKS, INC | 52,195 | 0.16 | 69.62 |
| 81. | SYSTEM DEVELOPMENT CORP | 52,042 | 0.16 | 69.78 |
| 82. | GULF OIL CORP CARIBBEAN GULF OIL CO GULF GENERAL ATOMIC, INC GULF IRAN CO GULF OIL TRADING CO GULF PETROLEUM SA PANAMA KOREA OIL CORP MENE GRANDE OIL CO PITTsburg MIDWAY COAL MINING CO | 26,771 4,640 15 1,094 12,931 1,112 3,211 204 147 ----- | | |
| | TOTAL | 50,125 | 0.15 | 69.93 |
| 83. | CURTISS WRIGHT CORP MARQUETTE METAL PRODUCTS CO METAL IMPROVEMENT CO | 49,757 49 6 | | |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|-----------------------------|----------------------------------------|
| 83. | CURTISS WRIGHT CORP TARGET ROCK CORP ZARKIN MACHINE CO | 51 130 ----- | | |
| | TOTAL | 49,993 | 0.15 | 70.08 |
| 84. | ITEK CORP ITEK BUSINESS PRODUCTS, LTD ITEK-UNIVIS, INC | 48,391 106 57 ----- | | |
| | TOTAL | 48,554 | 0.15 | 70.23 |
| 85. | SVERDRUP + PARCEL + ASSOC'S INC ARO INC | 1,482 46,994 ----- | | |
| | TOTAL | 48,476 | 0.15 | 70.38 |
| 86. | OGDEN CORP AVONDALE SHIPYARDS INC BARTH SHELTING CORP BETTER BUILT MACHINERY CORP BULK TRANSPORT, INC INTERNATIONAL TERMINAL OP CO INC OGDEN TECHNOLOGY LABORATORIES, INC SMS INSTRUMENTS, INC TILLIE LEWIS FOODS INC | 27,114 399 73 1,946 15,348 13 737 1,448 ----- | | |
| | TOTAL | 47,078 | 0.14 | 70.52 |
| 87. | AMERADA HESS CORP HESS OIL VIRGIN ISLANDS CORP | 8,492 34,910 ----- | | |
| | TOTAL | 43,402 | 0.13 | 70.65 |
| 88. | TRANSAMERICA CORP BUDGET RENT-A-CAR CORP DE LAVAL TURBINE CALIFORNIA, INC DE LAVAL TURBINE, INC MELETRON CORP REPRODUCTION SYSTEMS, INC TRANS INT'L AIRLINES CORP UNITED ARTISTS CORP | 13 813 18,965 23 30 22,574 22 ----- | | |
| | TOTAL | 42,440 | 0.13 | 70.78 |
| 89. | SEATRAIN LINES INC HUDSON WATERWAYS CORP | 30,819 10,885 ----- | | |
| | TOTAL | 41,704 | 0.13 | 70.91 |
| 90. | FLYING TIGER CORP | 40,782 | 0.12 | 71.03 |
| 91. | GULF + WESTERN INDUSTRIES COLLYER INSULATED WIRE CO CONSOLIDATED CIGAR CORP GENERAL PRODUCTS CORP GLOBAL SYSTEMS, INC NEW JERSEY ZINC CO O + S BEARING + MFG CO RANDCO, INC ROCKET JET ENGINEERING CORP UNIVERSAL AMERICAN CORP VAN NORMAN MACHINE CO | 38,123 247 16 34 62 53 23 30 1,059 154 363 | | |

| RANK | COMPANIES | THOUSANDS OF DOLLARS | PERCENT OF U.S. TOTAL | CUMULATIVE PERCENT OF U.S. TOTAL |
|------|------------------------------------|----------------------------|-----------------------------|----------------------------------------|
| 91. | GULF + WESTERN INDUSTRIES | ----- | | |
| | TOTAL | 40,164 | 0.12 | 71.15 |
| 92. | XEROX CORP | 35,605 | | |
| | FUJI-XEROX CO, LTD | 1,704 | | |
| | GINN + CO | 244 | | |
| | RANK XEROX LTD | 178 | | |
| | XEROX DATA SYSTEMS, INC | 1,396 | | |
| | TOTAL | 39,127 | 0.12 | 71.27 |
| 93. | KAMAN CORP | 28,319 | | |
| | AIRKAMAN, INC | 40 | | |
| | KAMAN AEROSPACE CORP | 9,736 | | |
| | TOTAL | 38,095 | 0.11 | 71.38 |
| 94. | COLT INDUSTRIES, INC | 2,732 | | |
| | CHANDLER EVANS, INC | 8,620 | | |
| | COLT INDUSTRIES OPERATING CORP | 22,814 | | |
| | CRUCIBLE STEEL CORP | 44 | | |
| | FAIRBANKS MORSE, INC | 3,192 | | |
| | PRATT + WHITNEY INC | 628 | | |
| | TOTAL | 38,030 | 0.11 | 71.49 |
| 95. | RAYMOND MORRISON KNUDSEN (JV) | 38,000 | 0.11 | 71.60 |
| 96. | FAIRCHILD CAMERA + INSTRUMENT CORP | 37,164 | | |
| | FAIRCHILD ELECTRO METRICS CORP | 347 | | |
| | TOTAL | 37,511 | 0.11 | 71.71 |
| 97. | INTERNATIONAL HARVESTER CO | 35,000 | | |
| | HACLEDD + CO | 1,590 | | |
| | TOTAL | 36,590 | 0.11 | 71.82 |
| 98. | SHELL OIL CO | 35,574 | | |
| | INTERNATIONAL LUBRICANT CORP | 405 | | |
| | TOTAL | 35,979 | 0.11 | 71.93 |
| 99. | MITRE (THE) CORP (N) | 35,555 | 0.11 | 72.04 |
| 100. | MARATHON MFG CO | 41 | | |
| | ALLISON STEEL MFG CO | 130 | | |
| | MARATHON BATTERY CO | 4,184 | | |
| | MARATHON LE TOURNEAU CO | 31,025 | | |
| | TOTAL | 35,380 | 0.11 | 72.15 d/ |

FOOTNOTES:

- a/ Net value of new procurement actions minus cancellations, terminations and other credit transactions. The data include debit and credit procurement actions of \$10,000 or more, under military supply, service and construction contracts for work in the U. S. plus awards to listed companies and other U. S. companies for work overseas.

Procurement actions include definitive contracts, the obligated portions of letter contracts, purchase orders, job orders, task orders, delivery orders, and any other orders against existing contracts. The data do not include that part of indefinite quantity contracts that have not been translated into specific orders on business firms, nor do they include purchase commitments or pending cancellations that have not yet become mutually binding agreements between the government and the company.

- b/ The assignment of subsidiaries to parent companies is based on stock ownership of 50% or more by the parent company, as indicated by data published in standard industrial reference sources. The company totals do not include contracts made by other U. S. Government agencies and financed with Department of Defense funds, or contracts awarded in foreign nations through their respective governments. The company names and corporate structures are those in effect as of 30 June 1972 and for purposes of this report company names have been retained unless specific knowledge was available that a company had been merged into the parent or absorbed as a division with loss of company identity. Only those subsidiaries are shown for which procurement actions have been reported.
- c/ Stock ownership is equally divided between Standard Oil Co. of California and Texaco, Inc.; half of the total of military awards is shown under each of the parent companies.
- d/ Does not agree with percentage shown on page 7 due to rounding.